



CAREER OPPORTUNITY: Rental Revenue Specialist

Surprice Car Rentals is a global car rental brand. We are currently looking for Rental Revenue Manager with pleasant personality and passion about work, to join our team in our HQ offices in **Athens** or Heraklion, Crete.

Main Responsibilities & Tasks:

- Creating promotional plans to increase revenue
- Understanding inventory management processes
- Generating revenue reports
- Perform in-depth analysis of current and past market performance and conditions; highlight market trends and forecast short- and longer-term reservation demand, fleet and make recommendations to increase growth, revenue and ultimately compete and win in a competitive marketplace
- Demonstrate understanding of demand flow for assigned geographic markets, sharing insights and recommendations
- Monitor competitor pricing; Identify behavior patterns and recommend adjustments to pricing strategies
- Apply solid knowledge of all revenue management tools, rental systems, reservation systems and reports

Requirements

- BS/MS degree in Finance, Economics or Math/Statistics related field
- At least 3 years of experience in Revenue Management ideally in automotive or travel/hotel industries
- Excellent Microsoft Excel skills
- Strong communication skills and teamwork
- Excellent command of English language
- Planning and Organizing skills
- Detail-Oriented and Analyzing
- Problem Solving

Benefits

- Excellent working environment
- Continuous Training
- Competitive salary package

All applications will be treated as strictly confidential.